

# Consolidated Summary Report of Operating Results for the Third Quarter of Fiscal 2015 (Year ending December 2015) [Japan GAAP]

Company name: Future Architect, Inc.

Shares listed on: First Section of Tokyo Stock Exchange

Security code number 4722

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Scheduled submit date of quarterly report: November 13, 2015

Scheduled date for distribution of dividend payments: -

Creation of supplemental material on quarterly financial results: No Holding of quarterly results briefing: No

(Amount rounded off to million yen)

1. Consolidated Results for the Third Quarter of Fiscal 2015 (January 1, 2015 to September 30, 2015)

(1) Consolidated operating results (accumulated total)

(Percentages are year-on-year changes)

	Net sales	<b>.</b>	Operating	income	Ordinary	income	Quarterly ne	t income
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
3Q, Fiscal 2015	25,788	1.4	3,188	(1.1)	3,100	(5.5)	1,743	(3.0)
3Q, Fiscal 2014	25,437	16.9	3,225	28.0	3,280	24.6	1,797	12.4

(Note) Comprehensive income 3Q, Fiscal 2015: 1,846 million yen (5.2%) 3Q, Fiscal 2014: 1,754 million yen (5.9%)

	Quarterly net income	Quarterly net income
	per share	per share (fully diluted)
	Yen	Yen
3Q, Fiscal 2015	39.02	39.01
3Q, Fiscal 2014	40.27	-

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
3Q, Fiscal 2015	21,120	15,455	72.0	340.33
Fiscal 2014	21,702	14,475	65.8	319.80

(Reference) Shareholders' equity

3Q, Fiscal 2015: 15,214 million yen

Fiscal 2014: 14,270 million yen

# [Translation]

# 2. Dividends

		Dividends per share (yen)					
	End of the first	End of the first End of the second End of the third Year-					
	quarter dividend	quarter dividend	quarter dividend	dividend			
	Yen	Yen	Yen	Yen	Yen		
Fiscal 2014	-	8.00	-	11.00	19.00		
Fiscal 2015	-	9.50	-				
Fiscal 2015 (Forecast)				9.50	19.00		

(Note) Modification of the projected dividends announced most recently: No

(Note) The year-end dividend of ¥11.00 for Fiscal 2014 comprises an ordinary dividend of ¥9.00 and a 25th anniversary commemorative dividend of ¥2.00.

# 3. Projected Consolidated Results for Fiscal 2015 (January 1, 2015 to December 31, 2015)

(Percentages are year-on-year changes)

				(	J J
	Net sales	Operating income	Ordinary income	Net income	Net income per share
	Million yen %	Million yen %	Million yen %	Million yen %	Yen
Full year	35,250 2.4	4,800 10.5	4,830 11.7	2,770 24.8	61.96

(Note) Modification of the projected consolidated results announced most recently: No

# [Translation]

- \* Notes
- (1) Changes in significant subsidiaries in the consolidated third quarter under review (Changes in specified subsidiaries that involved changes in the scope of consolidation): Yes

New: 1 company (company name) CodeCamp Inc. Exclusion: - companies (company names)

- (2) Application of special accounting for the preparation of quarterly consolidated financial statements: Yes Income taxes and payables are calculated by appropriately estimating the legal effective tax rate after the adoption of tax effect accounting which is to be assessed upon income before income taxes of the consolidated fiscal year including the consolidated third quarter under review and multiplying such estimated legal effective tax rate to the income before income taxes of the previous consolidated quarter.
- (3) Change in accounting policies or estimates and retrospective restatements

1) Change in accounting policies in accordance with revision of accounting standards : No

2) Change in accounting policies other than item 1) above : No

3) Change in accounting estimates : No

4) Retrospective restatements : No

- (4) Number of outstanding shares (common stock)
  - Total outstanding shares as of the end of the period (including treasury shares)
  - 2) Total treasury shares as of the end of the period
  - Average number of outstanding stocks during the quarter under review (accumulated period for quarter)

	47,664,000		47,664,000
3Q, Fiscal 2015:	shares	Fiscal 2014:	shares
	2,958,800		3,040,800
3Q, Fiscal 2015:	shares	Fiscal 2014:	shares
	44,683,856		44,623,200
3Q, Fiscal 2015:	shares	3Q, Fiscal 2014:	shares

This quarterly earnings report is exempt from the quarterly review procedures based upon the Financial Instruments and Exchange Act. At the time of this document's release, review procedures for the quarterly financial statements under the Financial Instruments and Exchange Act had not been completed.

The earnings forecast and statements concerning the future contained in these materials are based on information currently obtained by the Company and on certain premises the Company judges to be rational. The Company does not intend to guarantee their realization. Actual results may differ from forecasts due to various uncertain factors.

<sup>\*</sup> Indication of quarterly review procedure implementation status

<sup>\*</sup> Points to note about the proper use of projections, and other noteworthy events

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# Qualitative information about consolidated operating results for the third quarter of the fiscal year under review

#### (1) Explanation on operating results

The Group posted net sales of \$25,788 million for the first nine months of the consolidated fiscal year under review, up 1.4% from the previous year, operating income of \$3,188 million, down 1.1%, and ordinary income of \$3,100 million, down 5.5%. Net income was \$1,743 million, down 3.0%.

Details of the performance of each segment, before adjusting for internal sales or transfers among segments, are as follows. Effective from the first quarter of the fiscal year under review, Future Inspace, Inc. ("Future Inspace"), which mainly provides maintenance and operation services for clients of the Company, changed segments from the Package & Service Business to the IT Consulting Business, while Life Science Computing Corporation, which saw growth in its cloud computing services for the electronic medical records of clinics, changed segments from the IT Consulting Business to the Package & Service Business. Year-on-year changes are calculated after adjusting the previous third quarter to take account of the segment changes.

### (i) IT Consulting Business

New orders for restructuring and integrating IT systems increased in the manufacturing, distribution and service industries, and we won a number of clients for cloud computing services for financial institutions (SKYBANK). We also succeeded in acquiring new clients in the online securities, distribution and service industries. In addition, the profitability of each project improved due to company-wide development of a project management method (fraqta), which automates the monitoring of projects and quality control through databases of activities and results, as well as to the control of subcontracting costs. However, during the first nine months under review, there was a period between the completion of several existing projects and the start of several new projects, and sales and operating income decreased, although orders received were strong.

In Southeast Asia, both net sales and operating income for the first nine months under review declined at subsidiaries in Singapore and Thailand. However, the Malaysian subsidiary's performance was strong. As a result, total operating income of subsidiaries in Southeast Asia improved from a year earlier, despite a decrease in total net sales.

Consequently, net sales of this segment were \\$15,575 million, down 2.2% from a year earlier, and operating income decreased 1.9% year-on-year to \\$2,975 million.

#### (ii) Package & Service Business

Future One, Inc. ("Future One"), which merged part of the business of former Ascendia Inc. ("Ascendia") through a company split in October 2014, promoted the resultant integrated business during the nine-month period under review. As a result, compared with the aggregate results of Future One and the former Ascendia for the first nine months of the previous fiscal year, the operating income margin improved for the period under review and operating income increased, although net sales dropped.

Micro CAD Co., Ltd. ("Micro CAD"), which has been contributing on a consolidated basis since the first quarter of the fiscal year under review, saw both sales and profits continue to be almost as planned, due to strong sales of its comprehensive intellectual property management system.

Consequently, net sales of this segment were \(\frac{\pma}{3}\),118 million, up 7.5% from a year earlier, and operating income, which reflects the amortization of the goodwill of Micro CAD, jumped 30.9% year-on-year to \(\frac{\pma}{2}\)16 million.

# (iii) New Media & Web Service Business

eSPORTS Co., Ltd. ("eSPORTS") saw sales increase from the corresponding period of the previous fiscal year due to the robust online sales of sports, outdoor and fitness gear as well as a rise in the ratio of sales of private brand products to total sales. Meanwhile, the operating income margin fell partly owing to intensified competition with respect to the point system.

Tokyo Calendar Inc. ("Tokyo Calendar") saw the monthly number of page views of its website accessed by personal computers and smartphones, which started in January, reach 6.30 million in September, and posted revenues from advertising on its website and smartphone applications. Thus, Tokyo Calendar promoted the establishment of a structure to generate earnings from web services. However, it is still recording operating loss at present.

As a result, net sales of this segment were \(\frac{\pmax}{3}\),719 million, up 15.1% from a year ago, and operating loss, which reflects the amortization of the goodwill of eSPORTS, was \(\frac{\pmax}{60}\) million, against an operating income of \(\frac{\pmax}{14}\) million a year earlier.

(iv) Corporate Revitalization Business

Uoei Corporation ("Uoei"), which operates a grocery supermarket, strove to increase net sales and improve gross profit margin. To this end, Uoei managed inventory properly by reflecting, through the use of IT, sales of each product and data on the inventory volume of each store in purchases of products.

Consequently, net sales of this segment were \(\frac{\pma}{3}\),400 million, up 0.4% from a year earlier, and operating income was \(\frac{\pma}{16}\) million, against an operating loss of \(\frac{\pma}{16}\) million a year ago.

### (2) Explanation on financial condition

(Assets, liabilities and net assets)

Total assets at the end of the third quarter under review decreased by ¥582 million from the end of the previous consolidated fiscal year to ¥21,120 million. The main underlying factors were decreases in cash and deposits (a decrease of ¥351 million from the end of the previous consolidated fiscal year) and notes and accounts receivable-trade (a decrease of ¥781 million), despite increases in goodwill (an increase of ¥157 million) and investment securities (an increase of ¥364 million).

Liabilities decreased by ¥1,562 million from the end of the previous consolidated fiscal year to ¥5,664 million. The main factors included a decrease in accounts payable - other (a decrease of ¥443 million from the end of the previous consolidated fiscal year) and income taxes payable (a decrease of ¥757 million).

Net assets increased by ¥979 million from the end of the previous consolidated fiscal year to ¥15,455 million. The main factors included an increase in retained earnings (an increase of ¥828 million from the end of the previous consolidated fiscal year).

(Analysis of cash flows)

Net cash provided by (used in) operating activities accounted for an inflow of \(\xi\)1,465 million for the first nine months under review (compared to an inflow of \(\xi\)1,889 million a year ago), mainly due to payment of income taxes paid of \(\xi\)2,047 million, despite the posting of net income before taxes of \(\xi\)3,125 million.

Net cash provided by (used in) investing activities accounted for an outflow of ¥764 million (compared to an outflow of ¥237 million a year ago), chiefly due to purchase of investments in subsidiaries resulting in change in scope of consolidation of ¥248 million and purchase of investment securities of ¥348 million.

Net cash provided by (used in) financing activities accounted for an outflow of ¥925 million (compared to an outflow of ¥708 million a year ago), mainly due to dividends paid of ¥900 million.

As a result of these operating, investment, and financial activities, the balance of cash and cash equivalents at the end of the third quarter under review was \(\frac{4}{8}\),327 million, down \(\frac{4}{2}\)287 million from the end of the previous consolidated fiscal year.

# (3) Explanation on qualitative information about consolidated earnings forecast

We have not changed our previous earnings forecast for the full term of the fiscal year ending December 2015, which was announced on July 29, 2015.

# 2. Matters related to summary information (notes)

(1) Changes in significant subsidiaries in the consolidated third quarter under review

In the third quarter under review, CodeCamp Inc. was made into our subsidiary through share acquisition, and included in the scope of our consolidation.

Since the deemed acquisition date was September 30, 2015, only the balance sheet was consolidated into the Group for the third quarter under review.

(2) Application of special accounting for the preparation of quarterly consolidated financial statements

Income taxes and payables are calculated by appropriately estimating the legal effective tax rate after the adoption of tax effect accounting which is to be assessed upon income before income taxes of the consolidated fiscal year including the consolidated third quarter under review and multiplying such estimated legal effective tax rate to the income before income taxes of the previous consolidated quarter.

(3) Change in accounting policies or estimates and retrospective restatements Not applicable

# 3. Quarterly Period Consolidated Financial Statements

# (1) Quarterly Period Consolidated Balance Sheets

(, (, )		(in thousands of yen)
	Previous consolidated fiscal year (December 31, 2014)	Consolidated third quarter under review (September 30, 2015)
Assets		
Current assets		
Cash and deposits	8,552,995	8,201,875
Notes and accounts receivable - trade	5,006,460	4,224,922
Securities	103,746	127,490
Merchandise and finished goods	589,260	612,664
Work in process	208,181	95,727
Deferred tax assets	272,660	273,550
Accounts receivable - other	1,394,410	1,352,399
Other	539,911	687,345
Allowance for doubtful accounts	(4,990)	(5,123
Total current assets	16,662,635	15,570,852
Non-current assets	, ,	· · · · · · · · · · · · · · · · · · ·
Property, plant and equipment		
Buildings and structures	3,317,003	3,352,28
Accumulated depreciation	(2,837,256)	(2,886,531
Buildings and structures, net	479,747	465,75
Land	109,474	109,47
Other	2,063,596	2,139,94
Accumulated depreciation	(1,702,187)	(1,798,457
Other, net	361,408	341,48
Total property, plant and equipment	950,630	916,70
Intangible assets	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , ,
Goodwill	897,211	1,055,02
Software	538,416	488,13
Other	20,687	23,27
Total intangible assets	1,456,315	1,566,44
Investments and other assets	1,130,313	1,000,11
Investment securities	1,494,041	1,858,25
Lease and guarantee deposits	1,022,797	1,034,62
Deferred tax assets	106,489	105,88
Other	59,021	115,550
Allowance for doubtful accounts	(49,286)	(48,180
Total investments and other assets	2,633,063	3,066,13
Total non-current assets	5,040,009	5,549,288
Total assets	21,702,644	21,120,140
10:41 455015	21,702,044	21,120,14

		(in thousands of yen)
	Previous consolidated fiscal year	Consolidated third quarter under review
	(December 31, 2014)	(September 30, 2015)
Liabilities	, , ,	, ,
Current liabilities		
Accounts payable - trade	1,404,017	1,146,426
Current portion of long-term loans payable	-	4,800
Accounts payable - other	1,049,765	605,853
Income taxes payable	1,361,648	603,948
Provision for bonuses	214,506	207,990
Provision for quality assurance	195,452	89,820
Provision for loss on projects	78,500	47,699
Provision for point card certificates	13,474	22,909
Other	1,483,164	1,484,625
Total current liabilities	5,800,529	4,214,074
Non-current liabilities		
Long-term loans payable	1,000,000	1,014,400
Asset retirement obligations	405,181	410,036
Other	21,192	26,063
Total non-current liabilities	1,426,373	1,450,500
Total liabilities	7,226,902	5,664,574
Net assets		
Shareholders' equity		
Capital stock	1,421,815	1,421,815
Capital surplus	2,495,772	2,507,763
Retained earnings	12,012,633	12,840,688
Treasury shares	(1,540,983)	(1,499,428)
Total shareholders' equity	14,389,237	15,270,838
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	34,168	39,792
Foreign currency translation adjustment	(153,008)	(95,939)
Total accumulated other comprehensive income	(118,839)	(56,147)
Minority interests	205,344	240,874
Total net assets	14,475,742	15,455,565
Total liabilities and net assets	21,702,644	21,120,140

# (2) Quarterly Period Consolidated Statements of Income and Comprehensive Income (First nine months period)

		(in thousands of yen)
	First nine months of the previous consolidated fiscal year (from January 1, 2014 to September 30, 2014)	First nine months of the consolidated fiscal year under review (from January 1, 2015 to September 30, 2015)
Net sales	25,437,230	25,788,678
Cost of sales	16,440,709	16,089,704
Gross profit	8,996,521	9,698,973
Selling, general and administrative expenses		
Directors' compensations	236,541	269,230
Salaries and bonuses	2,432,867	2,686,951
Training expenses	119,506	188,350
Research and development expenses	105,385	119,870
Depreciation	78,290	74,910
Recruiting expenses	225,307	209,634
Other	2,573,289	2,961,099
Total selling, general and administrative expenses	5,771,189	6,510,048
Operating income	3,225,331	3,188,924
Non-operating income		
Interest income	2,848	2,748
Dividend income	26,153	30,958
Share of profit of entities accounted for using equity method	-	4,922
Foreign exchange gains	34,507	-
Other	16,528	11,773
Total non-operating income	80,038	50,403
Non-operating expenses		
Interest expenses	7,202	7,596
Share of loss of entities accounted for using equity method	15,815	-
Foreign exchange losses	-	101,663
Contributions	-	30,000
Other	2,004	<u> </u>
Total non-operating expenses	25,021	139,259
Ordinary income	3,280,348	3,100,069

(	in t	hous	ands	S O	ťу	en)

	First nine months of the previous consolidated fiscal year (from January 1, 2014 to September 30, 2014)	First nine months of the consolidated fiscal year under review (from January 1, 2015 to September 30, 2015)
Extraordinary income		to september 30, 2013)
Gain on sales of investment securities	-	35,063
Gain on sales of shares of subsidiaries and associates	2,493	-
Total extraordinary income	2,493	35,063
Extraordinary loss	·	,
Loss on sales of investment securities	2,400	-
Loss on change in equity	· -	9,343
Total extraordinary losses	2,400	9,343
Income before income taxes and minority interests	3,280,441	3,125,789
Income taxes	1,455,181	1,320,371
Income before minority interests	1,825,259	1,805,417
Minority interests in income	28,169	61,808
Quarterly net income	1,797,090	1,743,609
Minority interests in income	28,169	61,808
Income before minority interests	1,825,259	1,805,417
Other comprehensive income		
Valuation difference on available-for-sale securities	(49,534)	5,957
Foreign currency translation adjustment	(22,857)	38,303
Share of other comprehensive income of entities accounted for using equity method	1,278	(3,658)
Total other comprehensive income	(71,113)	40,602
Quarterly comprehensive income	1,754,146	1,846,020
(Comprehensive income attributable to)	1,734,140	1,040,020
Comprehensive income attributable to owners of parent	1,723,782	1,810,377
Comprehensive income attributable to minority interests	30,363	35,642

		(in thousands of yen)
	First nine months of the previous consolidated fiscal year (from January 1, 2014 to September 30, 2014)	First nine months of the consolidated fiscal year under review (from January 1, 2015 to September 30, 2015)
Net cash provided by (used in) operating activities		
Income before income taxes and minority interests	3,280,441	3,125,789
Depreciation	308,569	299,934
Increase (decrease) in allowance for doubtful accounts	(9,051)	15,184
Increase (decrease) in provision for bonuses	93,905	1,725
Increase (decrease) in provision for quality assurance	23,395	(105,632)
Increase (decrease) in provision for loss on projects	(76,100)	(30,496)
Interest and dividend income	(29,002)	(33,706)
Interest expenses	7,202	7,596
Loss (gain) on change in equity	-	9,343
Share of (profit) loss of entities accounted for using equity method	15,815	(4,922)
Loss (gain) on sale of investment securities	2,400	(35,063
Loss (gain) on sales of shares of subsidiaries and associates	(2,493)	
Decrease (increase) in notes and accounts receivable-trade	(93,784)	743,704
Decrease (increase) in inventories	(169,483)	89,489
Increase (decrease) in notes and accounts payable-trade	(337,052)	(239,530
Other	602,853	(325,932
Subtotal	3,617,614	3,517,482
Interest and dividend income received	28,809	33,815
Interest expenses paid	(7,202)	(7,596
Income taxed paid	(1,749,351)	(2,047,840
Contributions paid	<u> </u>	(30,000
Net cash provided by (used in) operating activities	1,889,870	1,465,862

	First nine months of the previous consolidated fiscal year (from January 1, 2014 to September 30, 2014)	(in thousands of yen)  First nine months of the consolidated fiscal year under review  (from January 1, 2015 to September 30, 2015)
Net cash provided by (used in) investing activities		
Proceeds from withdrawal of time deposits	-	40,325
Purchase of property, plant and equipment	(123,149)	(116,362)
Purchase of intangible assets	(35,443)	(81,913)
Payments for asset retirement obligations	-	(5,426)
Purchase of investments in subsidiaries resulting in	_	(248,571)
change in scope of consolidation		` ' '
Purchase of shares of subsidiaries and associates	-	(10,255)
Proceeds from sales of shares of subsidiaries and	25,000	_
associates	23,000	
Payments for investments in capital of subsidiaries and	_	(19,000)
associates		, ,
Purchase of investment securities	(9,939)	(348,373)
Proceeds from sales of investment securities	9,600	49,610
Payments for lease and guarantee deposits	(108,470)	(16,899)
Proceeds from collection of lease and guarantee deposits	1,316	13,129
Other	3,940	(20,457)
Net cash provided by (used in) investing activities	(237,145)	(764,194)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	(5,000)	-
Proceeds from sales of treasury shares	-	53,546
Cash dividends paid	(703,048)	(900,625)
Cash dividends paid to minority shareholders	<del>-</del> _	(78,411)
Net cash provided by (used in) financing activities	(708,048)	(925,490)
Effect of exchange rate changes on cash and cash	8,530	(63,232)
equivalents	8,550	(03,232)
Net increase (decrease) in cash and cash equivalents	953,206	(287,054)
Cash and cash equivalents at beginning of the period	6,892,975	8,614,620
Cash and cash equivalents at end of the quarterly period	7,846,182	8,327,565

(4) Notes to quarterly consolidated financial statements (Notes regarding the premise of surviving company)

Not applicable.

(Notes regarding significant change in shareholders' equity)

Not applicable.

(Segment information)

Segment information

- I. Third quarter of the previous consolidated fiscal year (from January 1, 2014 to September 30, 2014)
  - 1. Amounts of net sales and income or loss by business segment reported

(in thousands of yen)

		Rep	ortable segm	ents					Amount on
	IT Consulting Business	Package & Service Business	New Media & Web Service Business	Corporate Revitalizat ion Business	Total	Others (Note 1)	Total	Adjustment (Note 2)	Quarterly Period Consolidated Statements of Income (Note 3)
Net sales									
Net sales to outside clients	15,924,740	2,899,918	3,227,398	3,385,172	25,437,230	-	25,437,230	-	25,437,230
Inter-segment sales or transfer	4,568	679	2,782	2,621	10,650	1	10,650	(10,650)	-
Total	15,929,308	2,900,598	3,230,180	3,387,793	25,447,881	1	25,447,881	(10,650)	25,437,230
Segment income or loss	3,033,219	165,381	14,527	(16,113)	3,197,014	905	3,197,920	27,411	3,225,331

(Notes)1. "Others," a segment not included in the reportable segments, include securities investment, holding, and management activities.

- 2. "Adjustment" of segment income or loss of \(\xi\$27,411\) thousand refers to elimination of inter-segment transactions.
- 3. Segment income or loss is adjusted with operating income in the Quarterly Period Consolidated Statements of Income.

- II. Third quarter of consolidated fiscal year under review (from January 1, 2015 to September 30, 2015)
  - 1. Amounts of net sales and income or loss by business segment reported

(in thousands of yen)

		Rep	ortable segm	ents					Amount on
	IT Consulting Business	Package & Service Business	New Media & Web Service Business	Corporate Revitalizat ion Business	Total	Others (Note 1)	Total	Adjustment (Note 2)	Quarterly Period Consolidated Statements of Income (Note 3)
Net sales									
Net sales to outside clients	15,565,061	3,108,398	3,718,785	3,396,431	25,788,678	-	25,788,678	-	25,788,678
Inter-segment sales or transfer	10,120	9,926	576	4,485	25,107	1	25,107	(25,107)	-
Total	15,575,181	3,118,325	3,719,362	3,400,916	25,813,786	1	25,813,786	(25,107)	25,788,678
Segment income or loss	2,975,091	216,490	(60,596)	16,757	3,147,742	1,749	3,149,491	39,433	3,188,924

- (Notes)1. "Others," a segment not included in the reportable segments, include securities investment, holding, and management activities.
  - 2. "Adjustment" of segment income or loss of ¥39,433 thousand refers to elimination of inter-segment transactions.
  - 3. Segment income or loss is adjusted with operating income in the Quarterly Period Consolidated Statements of Income.

# 2. Matters related to changes in reportable segments

(Changes in reportable segments)

The business of Future Inspace, Inc., which was included in "Package and Service Business" in the third quarter of the previous consolidated fiscal year, is included in "IT Consulting Business" effective from the first quarter of the consolidated fiscal year under review, because operation and maintenance services for the Company's clients became the main business of the company from the first quarter of the consolidated fiscal year under review.

Besides, the business of Life Science Computing Corporation, which was included in "IT Consulting Business" in the third quarter of the previous consolidated fiscal year, is included in "Package and Service Business" effective from the first quarter of the consolidated fiscal year under review, because cloud computing services of electronic medical records for clinics increased.

Segment information for the previous consolidated fiscal year was stated based on the new classification of reportable segments.

# 4. Supplemental information

### (1) Orders received

(in thousands of yen)

		e previous consolidated year	First nine months of the consolidated fiscal year under review			
Segment		to September 30, 2014)	(from January 1, 2015 to September 30, 2015)			
	Orders received	Order backlog	Orders received	Order backlog		
IT Consulting Business	15,556,324	15,556,324 6,574,937		8,264,498		
Package & Service Business	3,025,332 1,179,159		3,110,554	1,150,254		
New Media & Web Service Business	218,274	23,696	218,210	74,175		
Total	18,799,931	7,777,793	20,993,656	9,488,928		

- (Notes) 1. Business segments were changed in the first three months of the consolidated fiscal year under review, and the amounts for the first nine months of the previous consolidated fiscal year were stated based on the new classification of reportable segments.
  - 2. Orders received include adjustments for exchange rate fluctuations.