

Consolidated Summary Report of Operating Results for the Third Quarter of Fiscal 2014 (Year ending December 2014) [Japan GAAP]

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 Shares listed on: First Section of Tokyo Stock Exchange
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Scheduled date for distribution of dividend payments: -

Creation of supplemental material on quarterly financial results: No

Holding of quarterly results briefing: No

(Amount rounded off to million yen)

1. Consolidated Results for the Third Quarter of Fiscal 2014 (January 1, 2014 to September 30, 2014)

(1) Consolidated operating results (accumulated total) (Percentages are year-on-year changes)

	Net sales		Operating income		Ordinary income		Quarterly net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
3Q, Fiscal 2014	25,437	16.9	3,225	28.0	3,280	24.6	1,797	12.4
3Q, Fiscal 2013	21,755	25.9	2,520	88.9	2,632	87.0	1,598	99.5

(Note) Comprehensive income 3Q, Fiscal 2014: 1,754 million yen (5.9%) 3Q, Fiscal 2013: 1,657 million yen (105.6%)

	Quarterly net income per share	Quarterly net income per share (fully diluted)
	Yen	Yen
3Q, Fiscal 2014	40.27	-
3Q, Fiscal 2013	35.78	-

(Note) Effective July 1, 2013, the Company conducted a 1:100 split of each share of its common stock. Net income per share was calculated on the assumption that the stock split was conducted at the beginning of the previous consolidated fiscal year.

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
3Q, Fiscal 2014	20,191	14,087	68.9	311.62
Fiscal 2013	19,225	13,047	67.1	288.99

(Reference) Shareholders' equity 3Q, Fiscal 2014: 13,905 million yen Fiscal 2013: 12,895 million yen

(Note) Effective July 1, 2013, the Company conducted a 1:100 split of each share of its common stock. Net assets per share were calculated on the assumption that the stock split was conducted at the beginning of the previous consolidated fiscal year.

[Translation]

2. Dividends

	Dividends per share (yen)				
	End of the first quarter dividend	End of the second quarter dividend	End of the third quarter dividend	Year-end dividend	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal 2013	–	750.00	–	8.00	–
Fiscal 2014	–	8.00	–		
Fiscal 2014 (Forecast)				9.00	17.00

(Note) Modification of the projected dividends announced most recently: No

(Notes) 1. Effective July 1, 2013, the Company conducted a 1:100 split of each share of its common share. Dividend for the second quarter of fiscal 2013 is the amount before the said share split.

2. The year-end dividend of ¥9.00 for Fiscal 2014 (forecast) comprises an ordinary dividend of ¥8.00 and a 25th anniversary commemorative dividend of ¥1.00.

3. Projected Consolidated Results for Fiscal 2014 (January 1, 2014 to December 31, 2014)

(Percentages are year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	33,400	11.1	4,000	19.3	4,040	17.0	2,280	12.4	51.09

(Note) Modification of the projected consolidated results announced most recently: No

[Translation]

* Notes

(1) Changes in significant subsidiaries in the consolidated third quarter under review (Changes in specified subsidiaries that involved changes in the scope of consolidation): No

New: - companies (company names)

Exclusion: - companies (company names)

(2) Application of special accounting for the preparation of quarterly consolidated financial statements: Yes

Income taxes and payables are calculated by appropriately estimating the legal effective tax rate after the adoption of tax effect accounting which is to be assessed upon income before income taxes of the consolidated fiscal year including the consolidated third quarter under review and multiplying such estimated legal effective tax rate to the income before income taxes of the previous consolidated quarter.

(3) Change in accounting policies or estimates and retrospective restatements

1) Change in accounting policies in accordance with revision of accounting standards : No

2) Change in accounting policies other than item 1) above : No

3) Change in accounting estimates : No

4) Retrospective restatements : No

(4) Number of outstanding shares (common stock)

1) Total outstanding shares as of the end of the period (including treasury shares)

3Q, Fiscal 2014:	47,664,000 shares	Fiscal 2013:	47,664,000 shares
3Q, Fiscal 2014:	3,040,800 shares	Fiscal 2013:	3,040,800 shares
3Q, Fiscal 2014:	44,623,200 shares	3Q, Fiscal 2013:	44,692,072 shares

2) Total treasury shares as of the end of the period

3) Average number of outstanding stocks during the quarter under review (accumulated period for quarter)

(Note) Effective July 1, 2013, the Company conducted a 1:100 split of each share of its common stock. The above numbers relating to shares were calculated on the assumption that the said stock split was conducted at the beginning of the previous consolidated fiscal year.

* Indication of quarterly review procedure implementation status

This quarterly earnings report is exempt from the quarterly review procedures based upon the Financial Instruments and Exchange Act. At the time of this document's release, review procedures for the quarterly financial statements under the Financial Instruments and Exchange Act had not been completed.

* Points to note about the proper use of projections, and other noteworthy events

The earnings forecast and statements concerning the future contained in these materials are based on information currently obtained by the Company and on certain premises the Company judges to be rational. The Company does not intend to guarantee their realization. Actual results may differ from forecasts due to various uncertain factors.

[Translation]

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[Translation]

1. Qualitative information about consolidated operating results for the third quarter of the fiscal year under review

(1) Explanation on operating results

The Group posted net sales of ¥25,437 million for the first nine months of the consolidated fiscal year under review, up 16.9 % from the previous year, operating income of ¥3,225 million, up 28.0 %, and ordinary income of ¥3,280 million, up 24.6 %. Net income was ¥1,797 million, up 12.4%.

For the first nine months of the fiscal year under review, consolidated net sales, operating income, ordinary income and net income respectively posted all-time highs mainly due to favorable performance of the IT Consulting Business and contributions from the consolidation of eSPORTS Co., Ltd. (“eSPORTS”).

Earnings results of each business segment are as follows. The earnings results by business segment represent values before adjusting for internal sales or transfers among segments.

(i) IT Consulting Business

Large projects on the reform and integration of IT systems accompanying operational reforms continued to progress steadily at the Company. Meanwhile, the enhancement of the relationship of mutual trust with clients from medium- and long-term perspectives resulted in increased sales and orders received from financial institutions increased, including those related to cloud computing services for financial institutions (SKYBANK). Consequently, net sales increased from the corresponding period of the previous fiscal year. Operating income also grew year on year mainly thanks to the improvement of the profit margin of projects and the capacity utilization rate.

With regard to business in Southeast Asia, profitability in the region improved due to a sharp increase in operating income of the subsidiary in Malaysia and a decline in operating loss of the subsidiary in Thailand.

Consequently, net sales of this segment were ¥15,648 million for the first nine months, up 8.1% from a year earlier and operating income surged 33.2% year-on-year to ¥2,926 million.

(ii) Package & Service Business

Future One, Inc. saw a year-on-year increase in sales mainly thanks to the start of operations of multiple principal projects in the first half of the year, but operating income decreased due to an increase in selling, general and administrative expenses. Both sales and profits increased year on year at Ascendia Inc., primarily because projects were obtained and progressed smoothly and the number of public projects grew.

Consequently, net sales of this segment were ¥3,643 million for the first nine months, up 10.5% from a year earlier, and operating income was ¥270 million, up 5.1%.

(iii) New Media & Web Service Business

eSPORTS saw both sales and profits remain stronger than initially expected due to robust online sales of sports and outdoor gear. Meanwhile, Tokyo Calendar Inc. saw its deficit increase temporarily from the corresponding period of the previous fiscal year because of prior investment in new online services (scheduled to be successively released in the fourth quarter and the next fiscal year) and renewal of “TOKYO CALENDAR,” a monthly magazine (starting with the issue to be sold in October).

As a result, net sales of this segment were ¥3,230 million, up 195.0% from a year ago, and operating income was ¥14 million, against the loss of ¥15 million a year earlier, even after amortizing the goodwill of eSPORTS.

(iv) Corporate Revitalization Business

Uoei Corporation, which operates a grocery supermarket, saw its sales slightly decline mainly due to the impact of bargain sales, implemented by competitors, on some of its stores, though it effectively used store space and carried out sales promotion measures, including a change to the points system. Its operating income decreased due to a rise in personnel expenses, a hike in power rates and a temporary increase in expenses following the aforementioned change in the points system.

Consequently, net sales of this segment were ¥3,387 million for the first nine months, down 1.9% from a year earlier, and operating loss was ¥16 million, against the income of ¥60 million a year ago.

[Translation]

(2) Explanation on financial condition

(Assets, liabilities and net assets)

Total assets at the end of the third quarter under review increased by ¥965 million from the end of the previous consolidated fiscal year to ¥20,191 million. The main underlying factor was an increase in cash and deposits (an increase of ¥881 million from the end of the previous consolidated fiscal year) despite decreases in goodwill (a decrease of ¥196 million) and software (a decrease of ¥107 million).

Liabilities decreased by ¥74 million from the end of the previous consolidated fiscal year to ¥6,103 million. The main factors included a decrease in accounts payable - trade (a decrease of ¥323 million from the end of the previous consolidated fiscal year) and income taxes payable (a decrease of ¥282 million).

Net assets increased by ¥1,040 million from the end of the previous consolidated fiscal year to ¥14,087 million. The main factors included an increase in retained earnings (an increase of ¥1,083 million from the end of the previous consolidated fiscal year).

(Analysis of cash flows)

Net cash provided by (used in) operating activities accounted for an inflow of ¥1,889 million for the first nine months under review (compared to an inflow of ¥2,798 million a year ago). This was mainly due to income taxes paid of ¥1,749 million, despite the posting of income before taxes and minority interests of ¥3,280 million.

Net cash provided by (used in) investing activities consisted of an outflow of ¥237 million (compared to an outflow of ¥933 million a year ago), chiefly due to the purchase of property, plant and equipment of ¥123 million and payments for lease and guarantee deposits of ¥108 million.

Net cash provided by (used in) financing activities accounted for an outflow of ¥708 million (compared to an inflow of ¥169 million a year ago), mainly due to dividends paid of ¥703 million.

As a result of these operating, investment, and financial activities, the balance of cash and cash equivalents at the end of the third quarter under review was ¥7,846 million, up ¥953 million from the end of the previous consolidated fiscal year.

(3) Explanation on qualitative information about consolidated earnings forecast

We have not changed our previous earnings forecast for the full term of the fiscal year ending December 2014, which was announced on July 29, 2014.

2. Matters related to summary information (notes)

(1) Changes in significant subsidiaries in the consolidated third quarter under review

Not applicable.

(2) Application of special accounting for the preparation of quarterly consolidated financial statements

Income taxes and payables are calculated by appropriately estimating the legal effective tax rate after the adoption of tax effect accounting which is to be assessed upon income before income taxes of the consolidated fiscal year including the consolidated third quarter under review and multiplying such estimated legal effective tax rate to the income before income taxes of the previous consolidated quarter.

(3) Change in accounting policies or estimates and retrospective restatements

Not applicable

[Translation]

3. Quarterly Period Consolidated Financial Statements

(1) Quarterly Period Consolidated Balance Sheets

(in thousands of yen)

	Previous consolidated fiscal year (December 31, 2013)	Consolidated third quarter under review (September 30, 2014)
Assets		
Current assets		
Cash and deposits	6,892,910	7,774,649
Notes and accounts receivable - trade	4,330,728	4,424,008
Securities	1,865	73,333
Merchandise and finished goods	462,055	512,586
Work in process	107,765	226,718
Deferred tax assets	217,576	226,046
Accounts receivable - other	1,541,943	1,345,658
Other	434,919	672,743
Allowance for doubtful accounts	(11,388)	(11,126)
Total current assets	13,978,375	15,244,618
Non-current assets		
Property, plant and equipment		
Buildings and structures	3,228,480	3,299,382
Accumulated depreciation	(2,782,062)	(2,810,569)
Buildings and structures, net	446,418	488,813
Land	109,474	109,474
Other	1,956,834	2,021,537
Accumulated depreciation	(1,555,282)	(1,648,330)
Other, net	401,551	373,207
Total property, plant and equipment	957,444	971,494
Intangible assets		
Goodwill	823,705	627,081
Software	703,544	596,485
Other	21,480	20,620
Total intangible assets	1,548,729	1,244,187
Investments and other assets		
Investment securities	1,757,591	1,639,477
Lease and guarantee deposits	951,363	999,061
Deferred tax assets	25,518	70,610
Other	55,626	67,183
Allowance for doubtful accounts	(49,582)	(45,610)
Total investments and other assets	2,740,517	2,730,722
Total non-current assets	5,246,691	4,946,404
Total assets	19,225,067	20,191,022

[Translation]

(in thousands of yen)

	Previous consolidated fiscal year (December 31, 2013)	Consolidated third quarter under review (September 30, 2014)
Liabilities		
Current liabilities		
Accounts payable - trade	1,660,351	1,336,458
Short-term loans payable	35,000	30,000
Accounts payable - other	774,748	648,473
Income taxes payable	1,024,280	742,003
Provision for bonuses	167,483	262,887
Provision for quality assurance	12,109	35,504
Provision for loss on projects	173,600	97,500
Provision for point card certificates	2,439	7,462
Other	959,622	1,535,052
Total current liabilities	4,809,634	4,695,341
Non-current liabilities		
Long-term loans payable	1,000,000	1,000,000
Asset retirement obligations	357,691	397,545
Other	10,239	10,460
Total non-current liabilities	1,367,931	1,408,005
Total liabilities	6,177,566	6,103,347
Net assets		
Shareholders' equity		
Capital stock	1,421,815	1,421,815
Capital surplus	2,495,772	2,495,772
Retained earnings	10,506,520	11,589,639
Treasury shares	(1,540,983)	(1,540,983)
Total shareholders' equity	12,883,124	13,966,244
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	87,158	37,984
Foreign currency translation adjustment	(74,683)	(98,817)
Total accumulated other comprehensive income	12,475	(60,832)
Minority interests	151,900	182,264
Total net assets	13,047,500	14,087,675
Total liabilities and net assets	19,225,067	20,191,022

[Translation]

(2) Quarterly Period Consolidated Statements of Income and Comprehensive Income
(First nine months period)

(in thousands of yen)

	First nine months of the previous consolidated fiscal year (from January 1, 2013 to September 30, 2013)	First nine months of the consolidated fiscal year under review (from January 1, 2014 to September 30, 2014)
Net sales	21,755,223	25,437,230
Cost of sales	14,086,577	16,440,709
Gross profit	7,668,645	8,996,521
Selling, general and administrative expenses		
Directors' compensations	228,361	236,541
Salaries and bonuses	2,298,599	2,432,867
Training expenses	129,660	119,506
Research and development expenses	83,316	105,385
Depreciation	77,461	78,290
Recruiting expenses	192,920	225,307
Other	2,137,614	2,573,289
Total selling, general and administrative expenses	5,147,935	5,771,189
Operating income	2,520,710	3,225,331
Non-operating income		
Interest income	1,645	2,848
Dividend income	24,866	26,153
Share of profit of entities accounted for using equity method	8,348	–
Foreign exchange gains	63,530	34,507
Other	17,912	16,528
Total non-operating income	116,303	80,038
Non-operating expenses		
Interest expenses	2,513	7,202
Commission for purchase of treasury shares	1,005	–
Share of loss of entities accounted for using equity method	–	15,815
Other	870	2,004
Total non-operating expenses	4,389	25,021
Ordinary income	2,632,624	3,280,348

[Translation]

(in thousands of yen)

	First nine months of the previous consolidated fiscal year (from January 1, 2013 to September 30, 2013)	First nine months of the consolidated fiscal year under review (from January 1, 2014 to September 30, 2014)
Extraordinary income		
Gain on sales of investment securities	84,418	-
Gain on sales of shares of subsidiaries and associates	-	2,493
Gain on change in equity	5,822	-
Total extraordinary income	90,240	2,493
Extraordinary loss		
Loss on retirement of non-current assets	106,030	-
Loss on sales of investment securities	-	2,400
Impairment loss	13,813	-
Total extraordinary losses	119,844	2,400
Income before income taxes and minority interests	2,603,021	3,280,441
Income taxes	979,380	1,455,181
Income before minority interests	1,623,640	1,825,259
Minority interests in income	24,689	28,169
Quarterly net income	1,598,950	1,797,090
Minority interests in income	24,689	28,169
Income before minority interests	1,623,640	1,825,259
Other comprehensive income		
Valuation difference on available-for-sale securities	54,812	(49,534)
Foreign currency translation adjustment	(35,934)	(22,857)
Share of other comprehensive income of entities accounted for using equity method	14,679	1,278
Total other comprehensive income	33,557	(71,113)
Quarterly comprehensive income	1,657,198	1,754,146
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of parent	1,630,620	1,723,782
Comprehensive income attributable to minority interests	26,577	30,363

[Translation]

(3) Quarterly Period Consolidated Statements of Cash Flows

(in thousands of yen)

	First nine months of the previous consolidated fiscal year (from January 1, 2013 to September 30, 2013)	First nine months of the consolidated fiscal year under review (from January 1, 2014 to September 30, 2014)
Net cash provided by (used in) operating activities		
Income before income taxes and minority interests	2,603,021	3,280,441
Depreciation	277,038	308,569
Impairment loss	13,813	-
Increase (decrease) in allowance for doubtful accounts	(5,046)	(9,051)
Increase (decrease) in provision for bonuses	(209)	93,905
Increase (decrease) in provision for quality assurance	(558)	23,395
Increase (decrease) in provision for loss on projects	163,700	(76,100)
Increase (decrease) in provision for office transfer expenses	(35,342)	-
Interest and dividend income	(26,512)	(29,002)
Interest expenses	2,513	7,202
Loss (gain) on change in equity	(5,822)	-
Share of (profit) loss of entities accounted for using equity method	(8,348)	15,815
Loss on retirement of non-current assets	106,030	-
Loss (gain) on sale of investment securities	(84,418)	2,400
Loss (gain) on sales of shares of subsidiaries and associates	-	(2,493)
Decrease (increase) in notes and accounts receivable-trade	58,229	(93,784)
Decrease (increase) in inventories	(49,261)	(169,483)
Increase (decrease) in notes and accounts payable-trade	507,851	(337,052)
Other	185,517	602,853
Subtotal	3,702,195	3,617,614
Interest and dividend income received	26,912	28,809
Interest expenses paid	(2,251)	(7,202)
Income taxes paid	(927,936)	(1,749,351)
Net cash provided by (used in) operating activities	2,798,920	1,889,870

[Translation]

(in thousands of yen)

	First nine months of the previous consolidated fiscal year (from January 1, 2013 to September 30, 2013)	First nine months of the consolidated fiscal year under review (from January 1, 2014 to September 30, 2014)
Net cash provided by (used in) investing activities		
Purchase of property, plant and equipment	(245,655)	(123,149)
Purchase of intangible assets	(136,206)	(35,443)
Purchase of investment securities	-	(9,939)
Proceeds from sales of investment securities	296,904	9,600
Payments for asset retirement obligations	(12,500)	-
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(999,367)	-
Proceeds from sales of shares of subsidiaries and associates	-	25,000
Payments for lease and guarantee deposits	(1,009)	(108,470)
Proceeds from collection of lease and guarantee deposits	161,085	1,316
Other	3,600	3,940
Net cash provided by (used in) investing activities	(933,148)	(237,145)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	(28,700)	(5,000)
Proceeds from long-term loans payable	1,000,000	-
Purchase of treasury shares	(148,660)	-
Cash dividends paid	(652,764)	(703,048)
Net cash provided by (used in) financing activities	169,875	(708,048)
Effect of exchange rate changes on cash and cash equivalents	202	8,530
Net increase (decrease) in cash and cash equivalents	2,035,849	953,206
Cash and cash equivalents at beginning of the period	4,184,672	6,892,975
Cash and cash equivalents at end of the quarterly period	6,220,522	7,846,182

[Translation]

(4) Notes to quarterly consolidated financial statements
(Notes regarding the premise of surviving company)
Not applicable.

(Notes regarding significant change in shareholders' equity)
Not applicable.

(Segment information)
Segment information

I. Third quarter of the previous consolidated fiscal year (from January 1, 2013 to September 30, 2013)

1. Amounts of net sales and income or loss by business segment reported

(in thousands of yen)

	Reportable segments					Others (Note 1)	Total	Adjustment (Note 2)	Amount on Quarterly Period Consolidated Statements of Income (Note 3)
	IT Consulting Business	Package & Service Business	New Media & Web Service Business	Corporate Revitalizat ion Business	Total				
Net sales									
Net sales to outside clients	14,444,162	2,764,969	1,094,049	3,452,041	21,755,223	–	21,755,223	–	21,755,223
Inter-segment sales or transfer	31,699	532,398	998	1,978	567,074	–	567,074	(567,074)	–
Total	14,475,862	3,297,368	1,095,048	3,454,019	22,322,298	–	22,322,298	(567,074)	21,755,223
Segment income or loss	2,197,794	257,041	(15,297)	60,863	2,500,401	86	2,500,488	20,222	2,520,710

(Notes)1. "Others," a segment not included in the reportable segments, include securities investment, holding, and management activities.

2. "Adjustment" of segment income or loss of ¥20,222 thousand refers to elimination of inter-segment transactions.

3. Segment income or loss is adjusted with operating income in the Quarterly Period Consolidated Statements of Income.

II. Third quarter of consolidated fiscal year under review (from January 1, 2014 to September 30, 2014)

1. Amounts of net sales and income or loss by business segment reported

(in thousands of yen)

	Reportable segments					Others (Note 1)	Total	Adjustment (Note 2)	Amount on Quarterly Period Consolidated Statements of Income (Note 3)
	IT Consulting Business	Package & Service Business	New Media & Web Service Business	Corporate Revitalizat ion Business	Total				
Net sales									
Net sales to outside clients	15,647,113	3,177,545	3,227,398	3,385,172	25,437,230	–	25,437,230	–	25,437,230
Inter-segment sales or transfer	1,279	466,309	2,782	2,621	472,992	–	472,992	(472,992)	–
Total	15,648,393	3,643,854	3,230,180	3,387,793	25,910,223	–	25,910,223	(472,992)	25,437,230
Segment income or loss	2,926,424	270,237	14,527	(16,113)	3,195,076	905	3,195,981	29,349	3,225,331

(Notes)1. "Others," a segment not included in the reportable segments, include securities investment, holding, and management activities.

2. "Adjustment" of segment income or loss of ¥29,349 thousand refers to elimination of inter-segment transactions.

3. Segment income or loss is adjusted with operating income in the Quarterly Period Consolidated Statements of Income.

[Translation]

4. Supplemental information

(1) Orders received

(in thousands of yen)

Segment	First nine months of the previous consolidated fiscal year (from January 1, 2013 to September 30, 2013)		First nine months of the consolidated fiscal year under review (from January 1, 2014 to September 30, 2014)	
	Orders received	Order backlog	Orders received	Order backlog
IT Consulting Business	14,706,149	6,838,380	15,062,862	6,245,069
Package & Service Business	3,170,244	1,377,122	3,518,794	1,509,027
New Media & Web Service Business	300,923	42,574	218,274	23,696
Total	18,177,317	8,258,077	18,799,931	7,777,793

(Note) Orders received include adjustments for exchange rate fluctuations.