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Notice of Consolidated Operating Results for First Nine Months of FY2011 (Year to Date)

1. Consolidated operating results for the first nine months of fiscal year 2011 (year to date)

The Group's consolidated net sales for the first nine months of fiscal year 2011 (from January 1, 2011 to September 30, 2011) were ¥17,463 million, up 5.3% from the corresponding period of the previous fiscal year, operating income was ¥2,237 million, up 11.2%, and ordinary income was ¥2,321 million, up 10.7%. Net income jumped 26.2% year-on-year to ¥1,392 million.

Points to note about each business segment for the period under review are as follows.

In the IT Consulting Business, although there were many projects in the development phase, they progressed steadily without any major delay thanks to thorough project management. Besides, great efforts were made to secure new clients and deepen relationships with existing clients. As a result, net sales increased 7.2% year-on-year to ¥11,091 million and operating income rose 1.0% to ¥2,035 million.

In the Package & Service Business, net sales registered only a 0.8% increase from a year ago to ¥3,166 million. Meanwhile, operating income soared 380.1% to ¥137 million as a result of making efforts to improve profitability, such as cutting sales and administration expenses and raising the utilization rate.

In the Corporate Revitalization Business, the grocery supermarket Uoei Shoten Corporation promoted measures for attracting customers, such as the 50th anniversary sales and Obon sales. It also implemented optimum sales strategies and ensured appropriate inventory management by using IT. This led to improving the gross profit margin. As a result, net sales were ¥3,474 million, up 2.7%. Operating income was ¥55 million, compared with a ¥12 million loss a year ago, marking the first profit for any

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first-nine-month period since capital participation by the Company.

With the application of the “Accounting Standard for Segment Information Disclosures,” we in the first quarter of fiscal 2011 made changes so that only Uoei Shoten Corporation is engaged in the Corporate Revitalization Business. Hence, a year-on-year comparison was made using figures for the first-nine-month period of the previous fiscal year, calculated on the basis of a reclassification of business segments. For further details, please refer to “Segment information” on page 11 to 12 of the Consolidated Summary Report of Operating Results for the Third Quarter of Fiscal 2011 (Year ending December 2011), which was announced today.

2. Earnings outlook

Future issues for the Group are as follows.

In the IT Consulting Business, the Group will strive to ensure delivery of the projects whose cutover is expected to be soon by implementing thorough project management. We will also aim to win orders for additional projects by continuously maintaining trusting relationships with customers. Furthermore, we will focus on gaining orders for projects from new clients by making proposals that reflect the Company’s strengths.

With regard to the Package & Service Business, we will further strengthen cooperation between the Company and Group companies by using the Company’s technologies, and differentiate ourselves from competitors by securing and training talented personnel. In addition, we will improve existing software packages, enhance the system of maintenance and operation services, and further deepen trusting relationships with customers by boosting our capability of providing proposals.

In the Corporate Revitalization Business, we will continue to use systems such as the automatic ordering system and the EDI system, which have been effective for improving gross profit margin and managing inventories. In addition to improve the gross profit margin and make inventory management efficient, we will work on increasing sales, for example, through excellent marketing that is realized by IT-based analysis of customers’ behavior.

As part of the medium- to long-term strategies, we have begun to expand businesses in the Asian region, which is rapidly growing. In May 2011, we established a subsidiary in Singapore, through which we are striving to win orders. In October 2011, we turned a Malaysia-based company into a subsidiary to expand the customer base and strengthen our delivery capabilities. On top of the above, the Group will work together to support clients’ Asian strategies.

We have not changed our previous earnings forecast for the full fiscal year 2011, which

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was announced on July 28, 2011.

- Any questions relating to the above press release should be directed to:

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